

ABLE FISHER PRESENTATION



Able Fisher has been established as a global search firm - we are renowned for our specialist in-depth knowledge of the legal players within the offshore centres, European, Asian and US jurisdictions. Our key focus is on Partner and Associate moves cross-border recruiting the Global Internationalist lawyers of tomorrow. We conduct senior searches at all levels working on a personalised approach with both our candidates and clients.

Able Fisher is committed to providing the most effective solution to their clients, and to this end, we commit ourselves to 1 client in each industry sector at any one time for a retained search. Unlike most other search firms, this gives all our partnered clients the benefit of attracting individuals from an extensive pool of talent, and is what we believe, is one of our unique selling points. Our evolution has been characterised by a continuous quest for excellence and pioneering of new concepts in response to - and in advance of - our clients' needs.

Over the last few years, demand has grown tremendously as corporate growth, increasing complexity of the global capital markets, regulatory laws and compliance; high cost of unanticipated or poorly managed legal and business risk; and an unforgiving business environment have changed the practice of law.

Able Fisher consultants have had experience in recruiting within all major areas that include at partner and senior associate level:

**International Arbitration
Securitisation
Real Estate
Corporate Finance M&A
Banking
Tax
Energy**

**Project Finance
Shipping
Intellectual Property
EU Competition/Anti-trust
US Securities
Telecom
Venture Capital / Private Equity**

Our firm is supported by dedicated research teams across Europe, Middle East, Asia and the US that provide the best and most updated information to escalate the search process. They benefit from the extensive client and candidate portfolio of contacts, market and industry publications, reports and press releases. Our objective is to partner our clients throughout the search and selection process on one simple methodology - Results driven professionalism with focus. Able Fisher has developed an initiative focussing on a continuous process of profile-based search where Legal talent is acquired against our partner's mission, values and long-term opportunities. We identify on your behalf and target global Partners and teams giving your firm a comprehensive overview of the market, competitors, and provide a highly flexible plan of appointments.

Able Fisher's approach and search solutions globally give our partnered clients access to a worldwide legal talent pool specifically selected to meet client criteria by targeting senior global Legal talent who will be briefed and have the right level of expectation - an detailed introduction to the client firm to exchange business views and discuss personal career plan and motivations.

This approach creates a partnership enabling Able Fisher to reposition the traditional consultant-client relationship to one of shared vision, opportunity and mutual benefit for the firm and Able Fisher. Given the rapid changes in the legal marketplace with mergers, acquisitions and Joint ventures Able Fisher want to challenge current thinking and begin to help the firms ready the Practice areas with their most precious assets, the future Partners and strong teams of the firm.